



# Why Men Earn More: The Startling Truth Behind the Pay Gap -- and What Women Can Do About It

*Warren Farrell Ph.D.*

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## Why Men Earn More: The Startling Truth Behind the Pay Gap -- and What Women Can Do About It Warren Farrell Ph.D.

Controversial and exhaustively researched, gender expert Warren Farrell's latest book *Why Men Earn More* takes as its stunning argument the idea that bias-based unequal pay for women is largely a myth, and that women are most often paid less than men not because they are discriminated against, but because they have made lifestyle choices that affect their ability to earn. *Why Men Earn More* argues that while discrimination sometimes plays a part, both men and women unconsciously make trade-offs that affect how much they earn. Farrell clearly defines the 25 different workplace choices that affect women's and men's incomes -- including putting in more hours at work, taking riskier jobs or more hazardous assignments, being willing to change location, and training for technical jobs that involve less people contact -- and provides readers with specific, research-supported ways for women to earn higher pay. *Why Men Earn More*, with its brashness in the face of political correctness, is sure to ignite a storm of media controversy that will help to make this thoroughly pragmatic exposé Warren Farrell's next bestseller.

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